



#### MASTER RENTAL AGREEMENT PROPRIETARY POSTAGE METERS USER INSTRUCTIONS

#### **SUPPLEMENT #3**

CONTRACTOR:	HASLER, INC., NEOPOST, INC. PITNEY BOWES INC.
CONTRACT NUMBERS:	6-04-74-01; 6-04-74-02; 6-04-74-03
CONTRACT TERM:	MAY 1, 2004 THROUGH APRIL 30, 2008
SERVICE:	PROPRIETARY POSTAGE METERS (Statewide)
DISTRIBUTION CODE:	Electronic version of all documents associated with this MSA can be found on the DGS/PD Internet web page: <a href="http://www.pd.dgs.ca.gov/masters/default.htm">http://www.pd.dgs.ca.gov/masters/default.htm</a>

#### **Changes to User Instructions:**

A. EXERCISING OPTION TO EXTEND FOR ONE (1) ADDITIONAL YEAR. This will be the first one year extension.

Change contract period:

From: MAY 1, 2004 through April 30, 2007 To: MAY 1, 2004 through April 30, 2008

B. Updated pricelist of proprietary postage meters to Solicitation #53059 and Contract (Attachment A)

All other terms and conditions shall remain the same.

Skip Ellsworth, Manager, Multiple Award Program

April 30, 2007

## WSCA Product and Price Catalog Postage Meter Rental

Group	Mailing Machine Model	Meter Model Number	Cost/Month Year 1	Special Monthly WSCA Rental Price
3	WJ65	TN156	\$0.00 - First Year	\$25.00
	WJ65	TN156	\$0.00 - First Year	\$25.00
	WJ95	TN156	\$0.00 - First Year	\$30.00
	WJ110SYS	TN156	\$0.00 - First Year	\$35.00
)	WJ150SYSA	TR266	\$0.00 - First Year	\$45.00
	WJ150SYSA	TR266	\$0.00 - First Year	\$45.00
=	WJ185SYSA	TR266	\$0.00 - First Year	\$55.00
3	WJ220SYSM	TR266	\$0.00 - First Year	\$60.00
	WJ250SYSM	TR266	\$0.00 - First Year	\$65.00
On Line Services	Mailing Machine Model	Meter Model Number	Cost/Month Year 1	Special Monthly WSCA Rental Rate
	WJ150SYSA	TP266	\$0.00 - First Year	\$75.00
	WJ150SYSA	TPE266	\$0.00 - First Year	\$90.00
	WJ150SYSA	TM266	\$0.00 - First Year	\$75.00
	WJ150SYSA	TME266	\$0.00 - First Year	\$90.00
	WJ150SYSA	TPM266	\$0.00 - First Year	\$95.00
	WJ150SYSA	TPME266	\$0.00 - First Year	\$110.00
	WJ150SYSA	TE266	\$0.00 - First Year	\$60.00
	WJ185SYSA	TP266	\$0.00 - First Year	\$80.00
	WJ185SYSA	TPE266	\$0.00 - First Year	\$100.00
	WJ185SYSA	TM266	\$0.00 - First Year	\$85.00
	WJ185SYSA	TME266	\$0.00 - First Year	\$100.00
	WJ185SYSA	TPM266	\$0.00 - First Year	\$105.00
	WJ185SYSA	TPME266	\$0.00 - First Year	\$120.00
	WJ185SYSA	TE266	\$0.00 - First Year	\$70.00
	WJ220SYSM	TP266	\$0.00 - First Year	\$90.00
	WJ220SYSM	TPE266	\$0.00 - First Year	\$105.00
	WJ220SYSM	TM266	\$0.00 - First Year	\$90.00
	WJ220SYSM	TME266	\$0.00 - First Year	\$105.00
	WJ220SYSM	TPM266	\$0.00 - First Year	\$110.00
	WJ220SYSM	TPME266	\$0.00 - First Year	\$125.00
	WJ220SYSM	TE266	\$0.00 - First Year	\$75.00
	WIDEOCYCM	TDOCC	\$0.00 First \/sss	#0F 00
	WJ250SYSM	TP266	\$0.00 - First Year	\$95.00
	WJ250SYSM	TPE266	\$0.00 - First Year	\$110.00
	WJ250SYSM WJ250SYSM	TM266 TME266	\$0.00 - First Year \$0.00 - First Year	\$95.00 \$110.00
	WJ250SYSM	TPM266	\$0.00 - First Year	\$115.00
		TPME266	'	·
	WJ250SYSM	TE266	\$0.00 - First Year	\$130.00
	WJ250SYSM		\$0.00 - First Year	\$80.00
	WJPRO	TR265	\$0.00 - First Year	\$110.00
Stand Alone Meter	Mailing Machine Model	Meter Model Number	Cost/Month Year 1	Special Monthly WSCA Rental Price
	1			

Hasler Inc. 4/17/2007

# **Meter and Register Price List**

	Monthly Rental	Monthly Rental	Notes			
	Α	Al	Description	Holds	Prints to	
	Resets Not Incld	Resets Incl				
IJ25 Series Digital, IBIP Meters				T.		
IJ25A	\$15.95	\$18.95	D-USPS	99,999.99	99.99	
SM22/SM26 Series Digital Meters*						
SM26A	\$22.00	\$30.00	D-USPS	99,999.99	99.999	
SM22ADVA	\$42.00	\$50.00	D-USPS	99,999.99	99.999	
IJ-35 Series IBI Digital Meter*						
IJ35A	\$25.00	\$30.00	D-USPS	99,999.99	99.999	
IJ-40 Series IBI Digital Meter*						
IJ40A	\$37.00	\$39.00	D-USPS	99,999.99	99.999	
IJ-45 Series IBI Digital Meter*						
IJ45A	\$33.00	\$38.00	D-USPS	99,999.99	99.999	
IJ-50 Series IBI Digital Meter*			Ì			
IJ50A	\$39.00	\$44.00	D-USPS	99,999.99	99.999	
IJ50XAI - Expanded Departments		\$49.00	D-USPS	99,999.99	99.999	
IJ-60 Series IBI Digital Meter*				,		
IJ60A	\$44.00	\$52.00	D-USPS	99,999.99	99.999	
IJ60XAI - Expanded Departments	·	\$57.00	D-USPS	99,999.99	99.999	
IJ-65 Series IBI Digital Meter*				,		
IJ65DA	\$65.00	\$70.00	D-USPS	99,999.99	99.999	
IJ-70 Series IBI Digital Meter*	·					
IJ70BA	\$65.00	\$71.00	D-USPS	99,999.99	99.999	
IJ-75 Series IBI Digital Meter*	*******	, , , , , , , , , , , , , , , , , , ,		,		
IJ75BA	\$75.00	\$80.00	D-USPS	99,999.99	99.999	
IJ-80 Series IBI Digital Meter*	*******	70000		,		
IJ80BA, CAI	\$80.00	\$93.00	D-USPS	99,999.99	99.999	
IJ-85 Series IBI Digital Meter*	70000	70000		,		
IJ85BA	\$75.00	\$80.00	D-USPS	99,999.99	99.999	
IJ-90 Series IBI Digital Meter*		,				
IJ90BA, CAI	\$90.00	\$95.00	D-USPS	99,999.99	99.999	
IJ-105 Series Digital Meter*				,		
IJ105A	\$80.00	\$85.00	D-USPS	99,999.99	99.999	
IJ-110 Series Digital Meter*						
IJ110BA, CAI	\$100.00	\$105.00	D-USPS	99,999.99	99.999	
IJ-15K Series Digital Meter*						
IJ15KA	\$90.00	\$95.00	D-USPS	99,999.99	99.999	

Online Services for IJ70/80/90/110		eConfirmation Edition (SP30)
Monthly Subscription		\$15.00
neoFunds Account Plans	Advantage	
All IJ Meters / Monthly Fee	\$19.99	

#### Neopost DGS MRA#6-04-74-02 Amendment #2 Attachment A

#### Rules:

Purchase: Meter can be locked at Mid-Rate for up-to 3 years if prepaid in advance Neopost Lease: Meter can be locked at Min-Rate for total duration of lease

\* The SM26, IJ25, 964X, IJ35, IJ45, IJ65, IJ75 and IJ85 meters are variable reset meters. The SM26A/AI meter works on the SM26and SM22 bases The maximum reset per day is \$999.99 for IJ25A, \$3,000 for the SM26A and \$5,000 for 964X meters (no-deposit POC only).

Please note on the paperwork if the customer wishes to set a lower maximum reset limit.

#### NOTES:

# Postage-On-Call Reset Fees All meters except IJ25: IJ25 Reset Fees: Wire Transfers: Emergency Advances: Insufficient Funds: (Bounced Checks) ACH Transfers

To change a P.O.C. customer's fixed reset amount, there will be a \$135 fee (non-commissionable).

- (1) All-inclusive rates include unlimited resets at no additional charge. To bundle an All-inclusive meter in a lease use the mid-all-inclusive rate
- (2) Maximum post office or P.O.C. setting is \$999.00 at one time for 9212 series.
- (3) Postage Meters, excluding the IJ25 are shipped free of charge, shipping and handling charges do not apply to those meters

#### **Measured TRI-RATE Break Points**

	SM22/26, IJ25/40					
Mont	hly Postage Usage	Monthly Postage Usag				
Min:	\$ 00-114.99		\$ 00-439.99			
Mid:	\$ 115.00-449.99		\$ 440.00-1,799.99			
Max:	\$ 450.00+		\$ 1,800.00+			

### State of California Postage Meter and Postal Security Device Pricing Effective May 1, 2007

			MONTHLY RENTAL RATE	QUARTERLY RENTAL RATE	ANNUAL RENTAL RATE	MONTHLY LEASE RATE	QUARTERLY LEASE RATE	ANNUAL LEASE RATE
Stand-Alone Meters	Model	Description						
	B700	Stand-Alone Digital Postage-by-Phone Meter	28.80	86.40	345.60	24.60	73.80	295.20
	B705 6900/6909	Stand-Alone Electronic Meter - OMRS Stand-Alone Electronic Postage-by-Phone Meter	35.90 28.10	107.70 84.30	430.80 337.20	35.90 33.30	107.70 99.90	430.80 399.60
System Meters	0900/0909	Stand-Alone Electronic Fostage-by-Flione Weter	26.10	04.30	337.20	33.30	99.90	399.00
System Macters	6500	EPM - Postage-by-Phone Meter	62.90	188.70	754.80	68.40	205.20	820.80
	6502	Official Mail Version of 6501/6502	62.90	188.70	754.80	68.40	205.20	820.80
	6505	Electronic Variable Reset - OMRS	73.30	219.90	879.60	0.00	0.00	0.00
	A900	Electronic Postage Meter	63.00	189.00	756.00	68.50	205.50	822.00
	A905	Electronic Variable Reset - OMRS	73.30	219.90	879.60	73.30	219.90	879.60
	B900	Electronic Postage-by-Phone Meter	63.00	189.00	756.00	68.50	205.50	822.00
Paragon Meters	E100		02.45	245.25	000.40	60.55	205.65	022 60
	E100	Electronic Postage-by-Phone Meter - Paragon	82.45	247.35	989.40	68.55 0.00	205.65	822.60
	E102 E105	Paragon Meter - Manual Reset Paragon Meter - OMRS	0.00 94.80	0.00 284.40	0.00	0.00 94.80	0.00 284.40	0.00 1,137.60
Galaxy Meters	E103	i aragon meter - Omico	24.00	204.40		24.00	40 <del>1.4</del> 0	1,137.00
Galaxy McCC15	E300/E301	Galaxy Meter	69.25	207.75	831.00	69.25	207.75	831.00
	E306	Galaxy Meter - OMRS	95.75	287.25	1,149.00	0.00	0.00	0.00
		•						
Mailstation	K700	MailStation Meter (Requires K7SS but no confirmation	19.95	59.85	239.40	19.95	59.85	239.40
Manstation		services are available)	19.93		239.40		39.63	
	K705	MailStation Meter - OMRS version	19.95	59.85	239.40	19.95	59.85	239.40
DM100								
	P700	DM100 Postal Security Device	25.00	75.00	300.00	25.00	75.00	300.00
	P705 P700	DM100 Postal Security Device - OMRS version DM100 Postal Security Device PBP+	25.00 32.00	75.00 96.00	300.00 384.00	25.00 32.00	75.00 96.00	300.00 384.00
DM200L	P/00	DIVITOU POSTAI Security Device PBP+	32.00	96.00	384.00	32.00	96.00	384.00
DM1200L	P7L1	DM200L Postal Security Device	45.00	135.00	540.00	45.00	135.00	540.00
	P7L5	DM200L Postal Security Device - OMRS version	45.00	135.00	540.00	45.00	135.00	540.00
	P7L1	DM200L Postal Security Device PBP+	52.00	156.00	624.00	52.00	156.00	624.00
DM300L - DM400L		•						
	1P00	DM300L & DM400L Postal Security Device	45.00	135.00	540.00	45.00	135.00	540.00
	1P05	DM300L & DM400L Postal Security Device - OMRS	45.00	135.00	540.00	45.00	135.00	540.00
		version						
	1P00	DM300L & DM400L Postal Security Device PBP+	52.00	156.00	624.00	52.00	156.00	624.00
DM300C - DM400C								
DM1500C - DM1400C	G900	Intellilink Interface /PSD FOR DM300C/DM400C	45.00	135.00	540.00	45.00	135.00	540.00
		Govt OMRS - Intellilink interface /PSD for						
	G905	DM300C/DM400C	45.00	135.00	540.00	45.00	135.00	540.00
DM500-DM1000								
	1A00/1M00	DM500 - DM1000 Postal Security Device	64.00	192.00	768.00	64.00	192.00	768.00
	1A05/1M05	DM500 - DM1000 Postal Security Device - OMRS	64.00	192.00	768.00	64.00	192.00	768.00
	1 4 00/11/100	version					227.00	0.49.00
	1A00/1M00	DM500 - DM1000 Postal Security Device PBP+	79.00	237.00	948.00	79.00	237.00	948.00
		DM Infinity Meter for use with DMT products (Use						
	1A0T	1D04 UIC)	64.00	192.00	768.00	64.00	192.00	768.00
CONFIDMATION	DVICEC							
CONFIRMATION SE	G9SS	G000 Subscription Boood Samina	7.00	21.00	84.00	7.00	21.00	84.00
	G9SS 7P00/7PL1	G900 Subscription Based Service DM100-DM400 Series	7.00 7.00	21.00	84.00 84.00	7.00 7.00	21.00	84.00 84.00
	1D00	DM100-DM1000 Series DM500-DM1000 Series	7.00 15.00	45.00	180.00	15.00	45.00	180.00
	1200	2.1200 2.11000 peries	15.00	45.00	100.00	15.00	75.00	100.00